Bestpass®
By Fleetworthy

Werner Enterprises

CHALLENGE

With 7,300 tractors in service across North America, Werner Enterprises sought to reduce toll costs by taking advantage of available discounts provided by tolling authorities, and by reducing the cost of transponder violations caused by inaccurate toll station readings. Additionally, the carrier sought to drive down the cost of managing toll activity and processing in house.
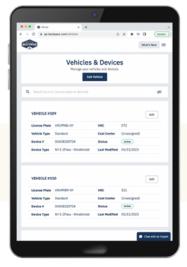
SOLUTION

Werner Enterprises began using Bestpass bulk purchasing and streamlined toll management services in 2011. Today, the fleet has about 7,500 Bestpass single toll and weigh station bypass transponders in use. Previously, operating in 48 U.S. states and Canada meant some vehicles had as many as six transponders.

Bestpass uses its bulk purchasing power to provide Werner with toll discounts and maximizes management efficiency through its toll management solutions. Currently, Bestpass has more than 600,000 active transponders in the field and is processing more than $3 million in toll every day.

To date, Bestpass has provided its customers with more than $130 million in toll cost savings.

"Once we started talking to Bestpass there was no turning back. They have been out in front of our needs, including being very aggressive about adding tolling authorities to their network. They also consistently address our concerns with excellent customer service. Bestpass is very proactive in everything they're doing. They are con-stantly asking what they can do to serve us more effectively, and they always have the carrier's best interest in mind, all at a lower cost."

— Alicia Rist —

Manager Driver Payroll, Permits, & Tolls at Werener Enterprises

RESULTS

Bestpass is providing Werner with as much as
$200,000
in annual savings.

In one state, they successfully rene-gotiated discounts that were about to expire and saved over
$75,000
per year.

In another where the carrier wasn't get-ting any discounts, it is now saving about
$75,000
annually.

Additionally, Bestpass is resolving as much as
$3,000
per month in transponder violation issues for the fleet.